

Denton Independent School District
RFP #2008-13 Instructional Supplies, Equipment Services

9/22/2020

VENDOR	Percentage Discount	Additional Comments
321 Insight	15%	
A Photo Identification	20%	
Accelerate Learning, Inc.	0%	
ACE Educational Supplies (Ace Educational Inc.)	33%	
Acrylic Source+	15%	
Adaptive Tech Solutions (Denise Bandl)	0%	
Advanced Technologies Consultants	2%	
AKJ Education (AKJ Wholesale LLC)	30%	
AMS Academic Solutions (Alexis M Services, LLC)	5%	
AndyMark, Inc.	0%	
AVES	5%	
AVID Center (AVID Center)	0%	Discount pricing is based on tiers or the number of sites implementing AVID for membership and some curriculum as well as certain professional learning events with increased participants. See detailed price list included.
Batts Audio, Video & Lighting	0%	
Blue Star Education (Teacher Created Resources)	0%	
Brainchild Unlimited Inc	0%	
Branded 1st.com	10%	Our minimum is 10% but we may go over that should factories offer Branded1st.com a better price. Quantities sometimes make a difference; so we will quote best price based on EPCNT. We offer various discounts based on factory and quality pricing, depending on the items. See our www.Branded1st.com website for price breaks.
Brookmays & H&H Music	0%	
Carolina Biological Supply Company	5%	Volume discounts are included on our web site, www.carolina.com .

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CCS Presentation Systems (Buckeye Technology Solutions)	1%	Discounts range from 1-45% depending on the manufacturer, product and quantity. Send an email to ppostel@ccsprojects.com for all price quotes. All installation quotes require a site visit. Contact Patti Postel at ppostel@ccsprojects.com or 214-336-8333 to schedule a site visit.
CharacterStrong, LLC	20%	
Chef Works, Inc	35%	
CoLibri Systems North America	0%	20% discount is offered when 10 or more boxes of Colibri Covers are purchased with the same PO.
Committee for Children	10%	We offer a 10% discount on orders over \$10,000 shipped to a single location. Bundled pricing discounts are also offered when bundling multiple types of products. Please be sure to contact a CFC representative to ensure your best price. For self-service pricing, visit https://www.secondstep.org/help/purchasing-options
Complete Book and Media Supply	0%	Discount offered is 5% to 50% or more off of MSRP depending on publisher/source.
CRABTREE PUBLISHING CO.	0%	Catalog already reflects 25% off list price.
Cross Country Education	0%	
Crystal Ridge Distillery	33%	33% is the lowest discount and 44% is the highest. Please refer to our Sanitizer Catalog for discounted prices. When buying a 5 gallon bucket or a 270 gallon tote, the price per gallon will be less expensive than just buying 1 gallon jugs.
Curriculum Associates, LLC	0%	
Denton Trophy House, LLC	0%	
Digital Theatre (US) LLC	0%	
DynEd International Inc.	10%	
Earlychildhood LLC (Discount School Supply)	15%	

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EBSCO Industries, Inc.	50%	The total percentage amount varies by product - please see attached Discount Narrative for all details regarding offered discounts and products. Yes, we offer a volume discount. Please refer to the attached discount narrative for further details.
Education Advanced, Inc	0%	
Educator's Depot, Inc.	15%	
EducatorsHandbook.com	0%	
Electronix Express (RSR Electronics Inc)	0%	
Elementari, LLC	40%	
Empowering Writers	0%	
EVERFI	0%	
First Choice Educational Publishing (First Choice Educational Publishing)	0%	
Gooroo (BOK Solutions Inc.)	20.59%	
H+K International, Inc.	0%	Volume discounts are available depending on quantities ordered. H+K can provide custom discount pricing on any item based on estimated quantities. Installation, warranty, etc. can be custom quoted based on products involved.
Harcourt Outlines, Inc.	0%	
Image Wizards, LLC	15%	
InspireYourPeople.com (Give More Media, Inc.)	0%	
Insul-Fab (Concote Corporation)	0%	
KinderLab Robotics (KinderLab Robotics)	0%	There is a 5% discount build-in to our bundled classroom program configurations.
Kronberg's Flags and Flagpoles (Associated Builders Specialties, Inc)	0%	
Letterland (Books International)	0%	
Luz M. Roth	2%	
Magnatag Visible Systems (W.A. Krapf, Inc./Magnatag Visible Systems)	0%	

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MaryRuth Book, INC	20%	Buying our books as sets or collections is a best value buy. Unit cost of books is less when purchased in sets or collections. Discount will still apply to set/collection pricing.
Medicaleshop Inc.	1%	Rehabilitation and medical equipment - 1-25% Medical supplies - 1-5%
MHS Inc. (Multi-Health Systems Inc.)	0%	
Microscope World (259 Holdings Ltd., LLC)	0-15%	\$1-99= None \$100-500= 5% \$501-1000= 10% Over \$1000 = 12% Over \$5000 = 15%
MindRise Learning	0%	
Newsela	0%	
NextWaveSTEM	20%	
North Central Texas InterLink, Inc.	0%	
OverDrive, Inc.	0%	
PacLease (PacLease)	0%	
Pan Ector Industries	5%	
PaperTone Enterprises LLC	0%	
Peekapak, Inc.	10%	
PENN STATE INDUSTRIES	0%	
ProQuest (ProQuest LLC)	10%	
Quill LLC	10%	
Rhythm Band Instruments	10%	
Riverside Insights (Riverside Assessments, LLC)	0%	
Savvas Learning Company LLC	0%	Please contact Account General Manager for discounting opportunities based on specific purchase.
Shmoop University, Inc. (Shmoop University, Inc.)	15%	We are pleased to offer a 15% discount for purchases of 1001 students or more.

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Sirius Education Solutions	0%	<p>Our discounts vary based on volume of purchase. The first volume is from 30 to 50 student books (no discount), the second volume is from 60 to 100 student books (first discount), and the third volume purchase is from 110+ student books (largest discount). We also have combos that combine similar products for discounts at every volume. We offer products for 3 - 8th grade STAAR preparation, and EOC STAAR preparation. Please see attached price sheet for volume and combo pricing. If they ask for a price sheet link in the attributes: Our discounts vary based on volume of purchase. The first volume is from 30 to 50 student books (no discount), the second volume is from 60 to 100 student books (first discount), and the third volume purchase is from 110+ student books (largest discount). We also have combos that combine similar products for discounts at every volume. We offer products for 3 - 8th grade STAAR preparation, and EOC STAAR preparation. Please see price sheet link for volume and combo pricing.</p>
Snappet Inc	0%	
Social Studies School Service	0%	<p>0% Discount on Social Studies School Service 2019 General Catalog and catalogs for all divisions **Exception** 10% discount on Nystrom **Contact Curriculum Specialist Summer Carter Tel: 800-421-4246 ext. 292 Email: summer@socialstudies.com** 12% shipping with \$4.00 minimum shipping on all orders. *New catalogs published Jan. 2020. For volume discounts on Nystrom Education line of products please contact Curriculum Specialist Summer Carter Tel: 800-421-4246 ext. 292 Email: summer@socialstudies.com</p>

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Speech Corner, LLC	0%	
SWX Global Design & Production (Cree Visual Marketing Company)	0%	
Teachers Discovery Inc (American Eagle Inc.)	0%	
TestOut Corporation	50%	50-80% discount depending on quantities purchased.
Texas Pride Marketing (James M. Orr)	5%	
The Curriculum Center for Family and Consumer Sciences	0%	
The Latino Family Literacy Project (Lectura, Inc.)	10%	10% discount on regularly priced soft cover books for orders greater than \$20,000.
The Math Learning Center	0%	
The Southern Academy of Etiquette	0%	
The Trade Group (The Trade Group Inc)	0%	If the initial purchase requires an installed price, this will be included. If installation is requested as an addition on a separate purchase order, our hourly rate is \$90 per hour straight time per technician and \$135 per hour over time per technician. For both 23" and 31" School Desk Guards, unprinted or printed, volume discounts apply at 1,000 units, 5,000 units, 10,000 units and 20,000 units. For Hand Sanitizer Stations, a volume discount applies at (10) or more units.
Townsend press (Townsend press)	0%	
TPS Publishing Inc (TPS Publishing Inc)	0%	
Treetop Publishing, Inc	0%	Based on total purchase: \$500-10%, \$1500-15%
TSS Networks/The Sport Source	10%	
U.S. Toy Company (Constructive Playthings)	0%	
Velazquez Press (Academic Learning Company)	0%	