

DENTON INDEPENDENT SCHOOL DISTRICT
RFP #1907-14 Miscellaneous Services and Supplies
Proposal Tabulation
July 30, 2019

Vendor	DISCOUNT BY PERCENTAGE - Do you offer a percentage off listed discount?	DISCOUNT BY VOLUME - Do you offer a volume discount structure by item, brand or product line?	SET FEES - Do you charge set fees for services, repairs and/or maintenance calls?	HOURLY RATE FOR SERVICES - Do you charge an hourly rate for services, repairs, and/or maintenance?	HOURLY RATE FOR SERVICES (Janitorial Hours and Breakdown) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed on a holiday?	HOURLY RATE FOR SERVICES (Holidays) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed on a holiday?	INSTALL FEE - Do you charge an install fee?	TRUCK DELIVERY FEE - Do you charge a Truck Delivery fee?	INSIDE DELIVERY FEE - Do you charge an Inside Delivery fee?	TARGET DELIVERY FEE - Do you charge a Target Delivery fee?	HAUL AWAY FEE - Do you charge a Haul Away fee?	WARRANTY INFORMATION - Do you offer a warranty on any of your products?	
3-Technology	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
4empty Inc.	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Please see document attached to response.	
A TO Y LAMPS INC	10%	1	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	0	No Bid	
A.J. Freeman North America, Inc.	No Bid	No Bid	No Bid	1	1	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
ast Trophies & Awards LLC (Jeffrey P. Karnuth)	10%												
ABC LogHikal Resources, LLC	No Bid	No Bid	0	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	1	
Abecedarian	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Accelerate Learning Inc.	No Bid	No Bid	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
AccuCut	10% off disk and die sets. Includes machine starter sets and machines, storage cases & laminator	No Bid	0	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - https://accucut.com/pages/warranties	
ACE Educational Supplies Inc.	10% discount of catalog or website list prices.	1 - Call for volume discounts.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Manufacturer's Warranty	
Adaptive and Adaptive Education (Assessment, Inc.)	No Bid	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Allied Medical Supply, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$15.00	No Bid	No Bid	No Bid	No Bid	
AL'S FURNITURE	Possibly, it would depend on the item and quantity.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$75.00 - We may or may not charge delivery fees, depending on the items and frequency of purchases.	0 - We will put the merchandise wherever necessary. Inside is no problem.	0	1 - Yes, it would be on a case by case basis as to the fee.	No Bid	
Alternator Service Inc.	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Amalgam Printing	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
AmiMark, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Animal Rehabilitation, Inc. (Denton)	0%	0	1 - Programs are \$325, \$420, or \$515 per program.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Architectural Glass Solutions (SUN-X Window Tinting Inc.)	No Bid	1 - The discount structure is really dependent on size of job and is more of a discount on installation vs. film. 10,000 square foot of film would result in a discount in film as well as labor.	No Bid	No Bid	No Bid	No Bid	1 - Priced by the job, no set schedule.	No Bid	No Bid	No Bid	No Bid	1 - Warranty certificate that we fill out and send copy to client.	
Battery Plus Bulbs	20% Discount varies by product	No Bid	0	No Bid	No Bid	No Bid	No Bid	0	0	0	0	1	
Batteries Systems, Inc.	30%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Best Outdoor Ping Pong Tables (Pinnacle Solutions Inc.)	5%	1 - Call for quote	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	No Bid	No Bid	
BF HURLEY MAT COMPANY	0%	1 - Tier system. The more square footage per order - the cheaper the square foot price.	No Bid	No Bid	No Bid	No Bid	No Bid	0	No Bid	0 - Our mats are FOB destination. Only one truck driver will be sent. He may require assistance depending on the size of the mat order.	0 - Our product can be pushed off the truck. A tailgate would not be helpful. The sole driver may require assistance depending on the size of the mat order.	No Bid	1
Big Wheat's Body Shop	25%	No Bid	0	\$75.00	No Bid	No Bid	No Bid	0	No Bid	No Bid	No Bid	1	
Biggs Service, Inc.	1	No Bid	1	No Bid	No Bid	No Bid	1	No Bid	No Bid	No Bid	No Bid	1	
Bio Corporation	5% off current catalog. Free ship ground shipping, no live no pallet packing.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	No Bid	
BLUE MOON SPORTSWEAR INC.	25%	1 - See document attached to RFP response; embroidery/screen printing cost attachment. Volume discount is for embroidery and screen printing process, not garments.	1 - See document attached to response. "Embroidery/Screen Printing Cost."	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Box Cars and One Eyed Jicks	0%			\$500.00									
BrandedSt.com	We are a promotional products company, we can discount use our website for our pricing and items, which include items such as Wine, Post Authority, Fruit of the Loom, Hanes and many more used in sports and club activities such as band t-shirts, football t-shirt, awards such as trophies and more. Our discount will vary depending on the items and brands, 10-20%.	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Briscoe Alignment and Tire	7%	1	1	\$85.00	\$150.00	\$150.00	1	1	1	1	1	1	
Buck's Wheel & Equipment Co.	15%	No Bid	No Bid	\$95.00	No Bid	No Bid	No Bid	0	0	0	No Bid	1	
Bulls, Inc.	No Bid	No Bid	0	No Bid	\$300.00	\$300.00	0	0	0	0	No Bid	No Bid	
Buff Market Promotions, LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Cardinal's Sport Center	0-40% off depending on brand	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Casey's LLC	No Bid	0	0	0	0	0	0	0	0	0	0	0	
CBM LLC DBA Cherry Lake Publishing/DBA Electronic Book Direct	30% Off List Price	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Champion Teamwear (By Greek To Me)	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Cheerleading Company	0%	1 - Team discounts may apply. Please work with your sales representative for pricing.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Chick-It-A at Denton Towne Crossing (CDN Sports, Inc.)	No Bid	No Bid	0	0	0	0	0	0	0	0	0	No Bid	
CHRISTAL VISION	21%	No Bid	0	No Bid	No Bid	No Bid	0	0	0	0	0	No Bid	
Close Coaching & Consulting, LLC (Cheryl Crow)	10%	No Bid	1 - Please see Sample Service packages attached to response. Depending on services needed, additional packages can be created.	\$150.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Colorado Time System	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Commercial Kitchen Parts & Service (Gorham's, Inc.)	Shelf price discount is 0-30% depending on the manufacturer. Freight cost is passed on to the end user, no make ups.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - We honor the manufacturer parts warranty on new or other equipment. Usual warranty is 90 day parts.	
COMPLETE SUPPLY, INC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
CRABTREE PUBLISHING CO.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	No Bid	No Bid	
Crisis Prevention Institute (CPI)	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Custom Call (Petersen Group LLC)	No Bid	Orders paid by purchase order are not eligible for any discounts.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Custom Sportswear, Inc.	No Bid	No Bid	0	No Bid	No Bid	No Bid	0	0	0	0	No Bid	No Bid	
Daly Design	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Dallas Systems, Inc.	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Days Hardware (New Day Group, Inc.)	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Dealers Electrical Supply	Plus or minus 40% depending on the item.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Our warranty reflects our manufacturer. We provide the warranty that they offer.	
Debbie and Sam Pressure Washing	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Denton Depot (Lafayette Parker Enterprises, Inc.)	Discount is 10% to 20%, depending on quantity and item.	1 - All items we offer have price breaks based on volume. Each item is different - so we work up Denton 10% discounted pricing based on the items and quantity.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Denton Trophy House LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	No Bid	No Bid	No Bid	No Bid	No Bid	
Dexter Educational Play (Keweenaw Mission, Inc)	10%	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	1	
DPS Fire Systems	10%	No Bid	0	\$65.00 - See document attached to response, schedule.	No Bid	No Bid	0	0	0	0	0	1 - Factory warranty on all material supplied on each project.	
Different Roads To Learning	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Discount Trophies, Etc	10%	1	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Diversified Inspections/ITI, Inc.	No Bid	No Bid	0	0	0	0	0	0	0	0	0	No Bid	

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Dollar Sport Surfaces	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Liftgate- additional \$35	1 - Inside delivery- additional \$45	No Bid	No Bid	1 - Warranty varies depending on product. https://www.dollarsport.com/customer-service/answer3
Dorlan Business Systems	No Bid	1	0	No Bid	No Bid	No Bid	0	No Bid	No Bid	No Bid	No Bid	No Bid
Echo Innovation Educational Innovations, Inc.	No Bid	No Bid	No Bid	\$120.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Educational Products, Inc.	5%	No Bid	0	No Bid	No Bid	No Bid	No Bid	0	0	0	0	1
Edynamic Learning (Edynamic Learning LLC)	0%	0	1	\$17.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Empire Paper Products, Inc.	0%	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Environmental Lighting Service	We offer a cost plus mark up on parts installed during our service. Cost plus 25% is our standard.	No Bid	1	1	1	1	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Manufacturer warranty on products installed and one year on labor.
Essex Facility Services, Inc.	No Bid	No Bid	No Bid	No Bid	\$23.00	1	1	1	1	1	1	No Bid
Facility Solutions Group	FSG provides discounts between 27% to 72% on lighting and electrical products based on our bid/quoted item list.	No Bid	No Bid	No Bid	Rate listed \$78.00 in minimum hourly standard journeyman Electrician rate. Additional rates for labor and bucket trucks will be attached to the bid.	Rate listed \$156.00 in minimum Hourly standard Journeyman Electrician rate. Additional rates for labor and bucket trucks will be attached to the bid.	No Bid	\$14.95	No Bid	No Bid	No Bid	1 - warranty letter attached to bid.
Fal Brain Train LLC (Fal Brain Holdings, LLC)	10% In-store "Educational Discount" on PD to receive 10% Lego items excluded from discount.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	No Bid	No Bid
FDP-Foodservice Design Professionals (McDonald & Assoc, Inc.)	No Bid	No Bid	0 - For New Designs of Kitchen Facility, our set fee is 4% of Total Designed Food service Equipment/Install Costs. For Repeat Designs of Kitchen Facility, our set fee is 2.5% of Total Designed Food service Equipment/Install Costs	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
FLASH Visual Media (Bluestem Integrated, LLC)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$125.00 - This is for lift-gate truck for address that do not have loading dock.	No Bid	No Bid	No Bid	No Bid
Follett School Solutions Inc.	Follett School Solutions, Inc. online catalog. In-store items, prices reflect discounts off publisher list price up to 45% for trade, paperback, Follettbound books & eBooks, up to 30% for library binding, and up to 40% for general reference. Additional quantity discounts are available for 25+ copies of the same Follettbound title and a select group of dictionaries and thesauri. See enclosed for further information. Information is attached in the RFP response.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Follettbound bindings have an unconditional guarantee. If the binding on a Follettbound book fails as a result of normal wear & tear, we will replace the book, providing that specific title is still in print.
Frank J. Conner Paint	0%	0	0	No Bid	No Bid	No Bid	No Bid	1	1	1	No Bid	1
Frank J. Conner Paint	No Bid	0	No Bid	No Bid	No Bid	No Bid	No Bid	1	No Bid	No Bid	No Bid	1
Fulton's Muffin and Hardware	40%	0	0	0	0	0	0	0	0	0	0	No Bid
Funky Town Threads (Gary Lawrence)	We offer varying percentages from 3% - 24% depending on the item to be purchased. Please see our attached discount percentage rate schedule for details.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - G T Distributors, Inc. Honors all manufacturer standard warranties.
G T DISTRIBUTORS, INC	No Bid	No Bid	1 - Our fee for installations or repairs depends on the scope of work to be performed. We do not have a set fee schedule.	No Bid	No Bid	No Bid	1 - Our fee for installations or repairs depends on the scope of work to be performed. We do not have a set fee schedule.	1 - Our fee for freight and delivery is dependent on what is being sold, it's overall weight/dimensions and where it will be delivered. We do not have a set fee schedule.	No Bid	No Bid	1 - Our fee for removal and haul away depends on the scope of work to be performed. We do not have a set fee schedule.	1
SameTime (Jo Total Recreation Products, Inc. (Phycore Wisconsin)	No Bid	No Bid	1 - Our pricing is net pricing with quantity price breaks that equate to 5% to 15% discount per quantity break. There are no added charges for art, set-up, digitizing, shipping or 24 and 3d sizes. On most screen printed shirts we give 5 - free shirts for every 50 purchased.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - We will either replace or refund your payment on any damaged merchandise.
Gandy Ink (G & G Investments)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - We will either replace or refund your payment on any damaged merchandise.
getpops.com	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - manufactured defects will be corrected.
Gomez Floor Covering, Inc.	No Bid	1	0 - A GFC Project Manager will create an individualized quote, including materials and labor, for each project.	\$55.00	\$65.00	\$75.00	1	No Bid	No Bid	No Bid	No Bid	1 - manufactured defects will be corrected.
Goodbee Tire Service Inc.	Discount applies to Gopher, Gopher Performance, Moving Minds, Play with a Purpose, STEM Supplies. Discount does not apply to Bids From Gopher (GFC) items. See items between catalogs, or STEM Supplies Free shipping does not apply to Truck Stop items. Please find our pricing attached in "Response Attachments"	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	1 - \$5.00 each for Commercial See tire \$2.50 for White fleet use tire.	1
Gopher (The Prophet Corporation)	0% is on many state contracts including 68%. We offer the contract discount off list, if the item is not on a state contract then we offer 5% off.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$349.00 - Inside delivery to room	\$90.00	No Bid	No Bid	No Bid
Green Planet, Inc.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.	0 - Please find our pricing attached in "Response Attachments" in lowercase.
GTS Technology Solutions Inc	No Bid	We will offer contract pricing.	\$11.95 - This is for a Level 1 technician. If the project requires over a level 1, the price will change.	\$31.95	\$47.95	\$63.92	1 - Install fee varies per project.	1 - This varies per product you are ordering.	1 - This varies per product you are ordering.	1 - This varies per product you are ordering.	1 - This varies per product you are ordering.	1 - Warranty varies per product and what the district chooses.
GWG WOOD GROUP	All discounts are considered on a case by case basis.	No Bid	0	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	0 - We deliver from an adjacent warehouse where we unload from the trailer, we charge as stated above the mileage from GWG Wood Group to the delivery destination.
H&D Distributors, Inc.	12%	1 - All volume discounts are determined on a case by case basis.	0	0	0	0	0	0	0	0	No Bid	0 - Please see response attachment for warranty information.
Haldeman Home Inc	12%	1 - Most email sales to determine the discount based on the items. smead@steez.com	\$100.00 per hour, per man. Per Buyboard.	\$150 per hour, per man.	\$150 per hour, per man.	\$150 per hour, per man.	1 - Varies on items to be installed. Contact Steve Mead for fee smead@steez.com	1 - Varies on items to be installed. Contact Steve Mead for fee smead@steez.com	1 - Varies on items to be delivered. Contact Steve Mead for fee smead@steez.com	1 - Varies on items to be delivered. Contact Steve Mead for fee smead@steez.com	1 - Varies on items to be hauled away. Contact Steve Mead for fee smead@steez.com	1 - Yes, Warranty is very item based per item being ordered. Contact Steve Mead smead@steez.com
Harris Technologies, Inc.	No Bid	No Bid	\$175.00	\$425.00	\$425.00	\$250.00	No Bid	No Bid	No Bid	No Bid	\$400.00	No Bid
Haves Building Services, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
Heritage-Crystal Clean, LLC	10% discount for in store shelf pricing only.	No Bid	1 - Fee schedule attached to response document.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Hobby Lobby Stores, Inc.	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Home Window Tinting and Commercial (Tim's Window Tinting DBA Home Window Tinting and Commercial)	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Hunter Knopsheld of Texas, Inc.	Denton ISD will receive contractor pricing which is typically 20% less than retail price, but offers per manufacturer.	1 - Discount will vary per product.	1 - Varies per project.	1 - Varies per project.	No Bid	No Bid	1	1	1	1	1	1
Intertek, LLC (Low Area ISD Inc)	Varies see buyboard contract 57718	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	1 - Varies per manufacturer.
Intertek, LLC (Low Area ISD Inc)	1%	No Bid	1	\$125.00	\$200.00	\$200.00	0	0	0	0	0	1
Intertek Consulting (Mc Waste Disposal, Inc.)	0-30%	No Bid	1 - \$22 per gallon for grease traps.	\$100.00	\$150.00	\$200.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Imprint Resources	25%	1 - See document attached to response, "Bid Observations."	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Infinity Supply & Service, Inc.	All items vary. Please call for Quote 680-627-9000.	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	0	0	No Bid
Office / Copy LLC (iCopy LLC)	No Bid	0	0	0	0	0	0	0	0	0	0	1 - Warranty period varies by item. Office guarantees satisfaction and stands behind all manufacturer warranty.

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Proposal Tabulation
July 30, 2019

Vendor	DISCOUNT BY PERCENTAGE - Do you offer a percentage off laptop discount?	DISCOUNT BY VOLUME - Do you offer a volume discount structure by item, brand or product line?	SET FEES - Do you charge set fees for services, repairs and/or maintenance calls?	HOURLY RATE FOR SERVICES - Do you charge a hourly rate for services, repairs, and/or maintenance?	HOURLY RATE FOR SERVICES (ANNUAL Hours and Weekends) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed after hours or on a holiday?	HOURLY RATE FOR SERVICES (Holidays) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed on a holiday?	INSTALL FEE - Do you charge an install fee?	TRUCK DELIVERY FEE - Do you charge a Truck Delivery fee?	INSIDE DELIVERY FEE - Do you charge a Inside Delivery fee?	TARGET DELIVERY FEE - Do you charge a Target Delivery fee?	HAUL AWAY FEE - Do you charge a Haul Away fee?	WARRANTY INFORMATION - Do you offer a warranty on any of your products?	
IS Commercial Refrigeration LLC	This bid is for service of commercial refrigeration equipment only. It does not service domestic refrigeration. It does have a complete line of food service equipment and supplies. The discount for IS parts, supplies, and equipment ranges by manufacturer from 0 to 60% and is applied to the currently published manufacturer price list at the time the specific quotation is requested. Please see the discount schedule attached to the RFP response.	No Bid	1 - See document attached to response; service price list. A TRAVEL CHARGE \$96.00. REGULAR HOURS (METRO AREA Dallas, Denton, Collin and Tarrant Counties) is charged on each new service call. Non-stock parts pick up \$60. Torch/Weld refrigeration recovery fee \$90 each, crane fee (3hr min) \$350/HR. This is for service of commercial refrigeration equipment only. It does not service domestic refrigeration. The discount for IS parts, supplies, and equipment ranges by manufacturer from 0 to 60% and is applied to the current published manufacturer price list at the time the quotation is requested. See attached discount list.	\$120.00 This is for service of commercial refrigeration equipment only. IS does not service domestic refrigeration. Additional TRAVEL CHARGE \$96.00. REGULAR HOURS (METRO AREA Dallas, Denton, Collin and Tarrant Counties) is charged on each new service call. Non-stock parts pick up \$60. Torch/Weld refrigeration recovery fee \$90 each, crane fee (3hr min) \$350/HR. This is for service of commercial refrigeration equipment only. It does not service domestic refrigeration. The discount for IS parts, supplies, and equipment ranges by manufacturer from 0 to 60% and is applied to the current published manufacturer price list at the time the quotation is requested.	\$180.00 - Additional TRAVEL CHARGE \$144.00-07 HOURS (METRO AREA Dallas, Denton, Collin and Tarrant Counties) charged on each new service call. Non-stock parts pick up \$60. Torch/Weld refrigeration recovery fee \$90 each, crane fee not available on holidays. This is for service of commercial refrigeration equipment only. IS does not service domestic refrigeration. The discount for IS parts, supplies, and equipment ranges by manufacturer from 0 to 60% and is applied to the current published manufacturer price list at the time the quotation is requested.	\$180.00 - Additional TRAVEL CHARGE \$144.00-07 HOURS (METRO AREA Dallas, Denton, Collin and Tarrant Counties) charged on each new service call. Non-stock parts pick up \$60. Torch/Weld refrigeration recovery fee \$90 each, crane fee not available on holidays. This is for service of commercial refrigeration equipment only. IS does not service domestic refrigeration. The discount for IS parts, supplies, and equipment ranges by manufacturer from 0 to 60% and is applied to the current published manufacturer price list at the time the quotation is requested.	1 - IS Commercial Refrigeration has a complete line of Foodservice equipment and has the capacity to deliver, set in place and install. Installation pricing is quoted upon request.	1 - Delivery available for parts and equipment using Common Carrier, UPS & Fed Ex. Freight costs will be added at the time of specific quotation request. Freight charges are a function of weight, volume, freight class, point of origin and delivery services required, using a Common Carrier, UPS & Fed Ex.	1 - Freight costs will be added at the time of specific quotation request. Freight charges are a function of weight, volume, freight class, point of origin and delivery services required, using a Common Carrier, UPS & Fed Ex.	1 - Freight costs will be added at the time of specific quotation request. Freight charges are a function of weight, volume, freight class, point of origin and delivery services required, using a Common Carrier, UPS & Fed Ex.	1 - Haul away fee (recovey fee) \$90 is for refrigeration services only. IS provides installation of food service equipment. Installation quoted upon request and includes haul away of old like equipment being replaced.	1 - 30 day warranty on IS Commercial Refrigeration service repair work. Warranty starts the day of initial repair and applies to the same repair only. Parts and equipment warranty varies by manufacturer.	
J Brand Recognition, Ltd.	No Bid	1 - We do for volume discounts on laptop pins but all laptop pins are custom to the volume discounts vary from pin to pin depending on the size of the pin, type of metal, numbers of colors, and other factors. For that reason we cannot attach a volume discount schedule.	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	1	
Johnston Supply (Frigiger North American dba)	50%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Just School Supply Co	0%	0	1	1	1	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Just US 15 Trench Equipment to Succeed (through Franchisee Company Inc)	No Bid	No Bid	0	0	0	0	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Knockout Motors (Knockout Sportswear Co LLC)	We offer a 10% discount on our KO Brand sublimated items.	1 - We have price breaks per volume, i.e. 21, 31, 54 etc.	0	No Bid	No Bid	No Bid	No Bid	1 - Shipping and handling depends on quantity ordered - usually between \$25-\$45 Shipped via UPS.	0	0	No Bid	1 - On manufacture defects up to 1 year.	
Krom Apparel LLC	No Bid	1 - All quotes are based on the number of pieces ordered. The higher the number of pieces the lower the price. All prices vary based on product and decoration to there is nothing published to attach.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid - Guaranteed satisfaction of order or we will replace.	
Lentoro MK	50%	0	0	0	0	0	1	1	1	1	No Bid	1	
Legend Fitness	USCO SPORTS custom manufactures Athletic Facility Equipment. We are not, and do not have a catalog. See our website for products @ www.uscospots.com	No Bid	No Bid	0	0	0	0	1 - Typicaly our products are delivered to the warehouse, field house, tennis courts, but an additional \$100 would be added should the freight company need to deliver inside.	0	0	No Bid	1 - If we are having a freight company deliver to an area where no forklift is available, an additional \$75 will be added to shipping cost.	
LISC SPORTS	USCO SPORTS custom manufactures Athletic Facility Equipment. We are not, and do not have a catalog. See our website for products @ www.uscospots.com	No Bid	No Bid	0	0	0	0	1 - Typicaly our products are delivered to the warehouse, field house, tennis courts, but an additional \$100 would be added should the freight company need to deliver inside.	0	0	No Bid	1 - If we are having a freight company deliver to an area where no forklift is available, an additional \$75 will be added to shipping cost.	
Lux M. Roth	5% discount is available when the STC system is purchased for all staff users in the district rather than one department only.	1 - Yes, the price for each institution (school district in this case) is \$1.00 less depending on the number of staff users enrolled. Groups run from 1-15, 20 - 35, 36 and up and prices change from \$30 each (first group) to \$8.00 each (rest of group).	50 - When districts choose to receive additional services such as: Entering existing file documents for staff members into the STC system or providing one-on-one support at specific facilities, there is a \$50 per hour service fee to get started.	\$150.00 - The hourly rate shown above is used cover a four (4) hour optional training session for up to 15 staff members using the application. This is an optional service as many times all it needed is the users' manuals in order to get started.	No Bid	No Bid	No Bid	0	No Bid	No Bid	No Bid	No Bid	
Lyon & Healy Harps Inc	10%	1	1	No Bid	No Bid	No Bid	No Bid	1	1	1	No Bid	1	
MBA Technology	Discount varies depending on multiple factors. Standard discount is up to 40% off MSRP or 0-40% off MSP	1 - Volume discounts are offered only vary depending on product, quantity, manufacturer As we rep thousands of products and manufacturers there is no standard volume discount structure; but volume discounts are offered wherever possible and can also be negotiated.	0 - Fee schedule varies depending on type of services, repairs and/or maintenance calls as we rep a large number of manufacturers and brands. Can be quoted upon request or at time of response to open quotes.	\$89.00	\$129.00	\$149.00	0 - Install fees vary depending on product, scope of work, quantity and multiple factors so we do not have a set fee schedule. Install fees can be quoted upon request as needed.	0	0	0	0	1 - Manufacturer warranties are offered on all products but vary depending on manufacturer. As MBA reps thousands of products and manufacturers, we do not have a standard warranty sheet that would apply to all products. Warranty can be stated a time of quote or as requested.	
Mercor Products Inc.	No Bid	1 - We offer volume discounts 10000 - 74999 save 5%, 75000 - 199999 save 10%, 200000 - 499999 save 15%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Miami Unity LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
MMA And, Inc.	10%	No Bid	0	0	0	0	0	0	0	0	0	No Bid	
McAdisters Dett (The Sartori Group)	There isn't a set percentage but with the flat discount on base price, it does come to about 10-15% off.	No Bid	0	0	0	0	0	0	0	0	0	No Bid	
McNeely Appliances (McNeely's Furn. & Appl. of Denton, Inc. DBA - McNeely Inc.)	Prices are figured on an individual basis.	0.5 volume pricing would be considered on an individual basis.	0	\$95.00	No Bid	No Bid	1 - Installation rates are different per unit.	1 - Delivery fees are figured on an individual basis.	1 - Inside delivery fees are figured on an individual basis.	0	0	1 - Warranties are provided by the manufacture. Each item has a different warranty.	
Meko Supply Company (Performance Health Supply)	*25% off clothing items. See ASSISTANT Form For Breakdown of Discounts. **Shipping/Installation Charges Apply At The Time Of Order** (Document is attached to the RFP response.)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Mick and David Enterprises (MD Enterprises)	0%	0	No Bid	No Bid	No Bid	No Bid	No Bid	1	1	No Bid	No Bid	1	
National Stage Equipment Co	No Bid	No Bid	0	No Bid	No Bid	No Bid	0	0	0	0	0	No Bid	
NCH CORPORATION dba Cardinal Laboratories	10%	0	No Bid	0	No Bid	0	0	0	0	0	No Bid	1 - One year from date of purchase.	
NO Years Learning, Inc (Learning Without Ties)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Nobulus, LLC	0-40% discount based on quantities	1 - 0-40% discount based on quantities.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - \$75.00 Uplift fee	No Bid	1	
NOCTI	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Norcon Concrete LIR & Stabilization, Inc.	No Bid	1	0	0	0	0	0	0	0	0	0	1	
Orion Specities LLC	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
OFFICE DEPOT	20% to 80% discount	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Officeview Furniture and Supply (SEWCO INC.)	Default to Textify Contract pricing. (Variable discounts range to 85% off MSRP per Textify Cooperative Contract)	1 - Will consider additional discounts up and above Textify Cooperative pricing with large bulk orders. District will need to request special quote from Officeview with specified items, item numbers and quantities. Special orders such as those that must be entered by our customer service team to be able to override Textify contract pricing. A PO attached with the special quote will be required to enter order.	No Bid	No Bid	No Bid	No Bid	1 - While there is no delivery fee for supplies, there may be an installation fee for any items that the district would prefer to be installed. Installation fee varies based on size and scope of job. Officeview can provide an installment quote upon request. NOTE - There may be some limitations on items that can be installed by Officeview.	1 - There are no delivery fees to the district for orders that can be delivered by a delivery truck similar in size of a UPS or Fed Ex Van.	1 - We do not charge an inside delivery fee as long as order can be delivered by a delivery truck similar in size to a UPS or Fed Ex Van. Additional inside delivery fees may be required if order placed must be delivered by an ITL freight delivery truck that requires a liftgate to unload. Officeview will provide a quote for such needs at the districts request.	1 - We do not charge a delivery fee, but we do charge freight, and the freight company may just be delivering the product to you. Just wanted to make sure you aren't confusing delivery for freight.	1 - We do not charge a delivery fee, but we do charge freight, and the freight company may just be delivering the product to you. Just wanted to make sure you aren't confusing delivery for freight.	1 - Officeview does not provide haul away services with supply deliveries. If installation of any item is required, any boxes/trash haul away will be included in installation fee. Refer to the item #9 for installation details and quote requests.	1 - Items that are covered by a manufacturer warranty will be provided upon request as there are over 60,000 items available on Officeview.com.
OLEN WILLIAMS INC	OUR CATALOG IS ALREADY MARKED WITH A 5% DISCOUNT	No Bid	1 - We do charge a service fee and hourly rate for each technician after the first hour.	\$90.00 - We do charge a service fee, \$175.00, and it includes the first hour on the job for only 1 technician. Each additional hour is \$90.00 per hour per technician.	\$180.00 - We charge a service call for the first hour \$400.00 then after the first hour it is an hourly rate of \$180.00 per hour.	\$180.00 - We charge a service call for the first hour \$400.00 then after the first hour it is an hourly rate of \$180.00 per hour.	1 - Installation fees are all dependent upon what is being installed, and the cost to install it.	1 - We do not charge a delivery fee, but we do charge freight, and the freight company may just be delivering the product to you. Just wanted to make sure you aren't confusing delivery for freight.	1 - We do not charge a delivery fee, but we do charge freight, and the freight company may just be delivering the product to you. Just wanted to make sure you aren't confusing delivery for freight.	0	0	1 - We offer manufacturers warranty.	
OM THE CLUP	No Bid	1 - Percentage taken off in amount of \$2	0	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
ORIGO Education	No Bid	0	No Bid	\$5,000.00 for a full day (8hrs) \$3,000.00 for a half day (3hrs)	\$3,500.00 for a full day (8hrs) & \$3,000.00 for a half day (3hrs)	\$5,000.00 for a full day (8hrs) \$3,000.00 for a half day (3hrs)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Orion Inc	Pricing is set on Educational Price Catalog attached and percentage varies from 0-33%	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Pathway Communications, Ltd	10%	1	0	\$79.00	\$150.00	\$200.00	1	0	0	0	0	1	
Parson K12 Learning LLC	Please contact Christopher Miller for discounting opportunities based on specific purchase	No Bid	0	0	0	0	0	0	0	0	0	1 - If you are not entirely satisfied with any of our products, within one year, you may return all materials (still in salable condition) for a credit or replacement (all materials in sets or packages must be returned complete as sold).	
PENN STATE INDUSTRIES	0%	1	0	0	0	0	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Performance Sporting	20% off net Price Plus shipping WITH EXCEPTIONS. Perpage Exceptions are in Response Attachments.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Shipping Fees: \$0.00 to \$79.99 - \$7.95/\$80.00 to \$199.99 - \$10%/\$200.00 to \$499.99 - \$6/\$500.00 to \$999.99 - \$8%Over \$1,000.00 - 7%	No Bid	No Bid	No Bid	No Bid	
PERPOLE, INC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	
Peruna Glass Inc. D.B.A. Glass Doctor of North TX	No Bid	1 - Per job basis.	0	\$65.00	\$88.00	\$88.00	1 - We charge hourly rate on total of what it will take to perform the installation	No Bid	No Bid	No Bid	0	1 - 1 year most products. Also depends on the job and product being used.	
PIES PEAK OF DALLAS (PIES PEAK OF TEXAS)	VARIABLE COULD BE ON A WEEKLY SPECIAL/PERSON, COULD BE BY THE CASE.	0	0	0	No Bid	No Bid	No Bid	\$55.00	\$15.00	0	0	No Bid	

DENTON INDEPENDENT SCHOOL DISTRICT
RFP #1907-14 Miscellaneous Services and Supplies
Proposal Tabulation
July 30, 2019

Vendor	DISCOUNT BY PERCENTAGE - Do you offer a percentage off budget discount?	DISCOUNT BY VOLUME - Do you offer a volume discount structure by item, brand or product line?	SET FEES - Do you charge set fees for services, repairs and/or maintenance calls?	HOURLY RATE FOR SERVICES - Do you charge an hourly rate for services, repairs, and/or maintenance?	HOURLY RATE FOR SERVICES (ANNUAL Hours and Weekends) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed on the weekend?	HOURLY RATE FOR SERVICES (Holidays) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed on a holiday?	INSTALL FEE - Do you charge an install fee?	TRUCK DELIVERY FEE - Do you charge a Truck Delivery Fee?	INSIDE DELIVERY FEE - Do you charge a Inside Delivery Fee?	TAILGATE DELIVERY FEE - Do you charge a Tailgate Delivery Fee?	HAUL AWAY FEE - Do you charge a Haul Away Fee?	WARRANTY INFORMATION - Do you offer a warranty on any of your products?
Piraso Consulting	We offer a 5% - 75% discount off of MSRP depending on quantity, product and manufacturer.	1 - We offer a 5% - 75% volume discount depending on quantity, product and manufacturer.	1 - We do offer these services, but our fees are based on the services needed.	\$80.00	\$120.00	\$240.00	1 - Our installation fees are based on the size and scope of the project.	1 - Truck Delivery fees may apply if we are charged fees by the supplier.	1 - Inside Delivery Fees may apply if we are charged fees by the supplier.	1 - Tailgate Delivery Fees may apply if we are charged fees by the supplier.	1 - We do charge Haul Away Fees based on the size and scope of the project.	1 - We do offer warranty based on manufacturer warranty. We also offer extended warranties for most of our products.
Pibco Education	Orders must be \$100.00 and greater to receive the discount. Our bid # 1907150 must be referenced on all purchase orders to be processed accurately.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Reference the document attached to the response; deviations page.
Precision Business Machines, Inc. (PBM, Inc.)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Precision Concrete Cutting of Oklahoma LLC	No Bid	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Print World	50%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Print Design (Surrett Weems)	No Bid	1 - Call for quote	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
ProComputing Corporation	2%	1 - Discounts vary based on products and manufacturers. Quotes available for volume pricing upon specific product or manufacturer discount.	1 - There are set fees for certain services in our online catalog - procomputing.com	\$75.00	\$125.00	\$125.00	1 - Our on line price list contains installation pricing for some products - procomputing.com	1 - Delivery fees are charged on some products based on specific size, weight, and current domestic shipping rates.	0	0	No Bid	1 - ProComputing warrants it's workmanship for a period of one year. All products are warranted by their specific manufacturer.
Project Lead The Way, Inc.	No Bid	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
Reading Advertising	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Reynolds Manufacturing Corporation	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	1	1	No Bid	1
REYNOLDS UNIFORMS	Varies by item, 0 - 25% for D20 Sourbook, Style Plus, Augusta-Holloway Sportswear, Peaco Sports, and other catalogs. Custom made dance team uniforms have 5%. Prices listed on reynoldsuniforms.com website are already discounted and have no additional discount.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	No Bid	1 - ProComputing warrants it's workmanship for a period of one year. All products are warranted by their specific manufacturer.
Riddell (All American Sports Corp)	Riddell will offer a discount of 1 - 40% from our catalog prices on all items in our 2019 Riddell Football/All Sport catalog and on all items on our website at www.riddell.com Please see attached for more info.	No Bid	1 - Riddell offers Reconditioning & Reformation of Athletic Equipment, Supplies & Apparel Services. We will offer a discount of 1 - 25% off catalog list price. Please see document attached to the response for more info.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
Roman's Pizza	20%	20	No Bid	No Bid	No Bid	No Bid	1 - Turn-key installation, testing and teacher training are limited and priced according to size of installation and time necessary for professional Romeo Music installation team along with testing and teacher training, also product and teacher support following installation.	0	0	0	0	No Bid
Romeo Music	3%	1 - Discount pricing is individually negotiated between product company and Romeo Music representative to obtain best possible school pricing based on quantity ordered.	No Bid	No Bid	No Bid	No Bid	1 - Turn-key installation, testing and teacher training are limited and priced according to size of installation and time necessary for professional Romeo Music installation team along with testing and teacher training, also product and teacher support following installation.	0	0	0	0	1 - All product warranties are honored; Romeo Music has close working relationships with technology companies providing exceptional and expedient product support services, warranty contact, action and follow-up; Romeo Music will assist educators and district in resolution of any warranty related product issues.
Ross Costumes	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
School Tech Factory (Custom Sportswear, Inc.)	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	0	No Bid	No Bid	No Bid	No Bid
See Math Fun	No Bid	50% off gross retail pricing located at www.umdirect.com/peppom for city 1. Additional discounts available for larger quantity	0	No Bid	No Bid	No Bid	0	0	0	0	0	No Bid
Silicon Mountain Memory (WayTech, LLC)	50% off gross retail pricing located at www.umdirect.com/peppom for city 1. Additional discounts available for larger quantity	1 - Varies by parts and quantities ordered.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
Sirius Education Solutions	0%	1 - Our discounts vary based on volume of purchase. The first volume is from 30 to 50 student books (no discount), the second volume is from 60 to 100 student books (first discount), and the third book volume purchase is from 150+ student books (largest discount). We also have combos that combine similar products for discounts at every volume. We offer products for 3 - 8th grade STAAR preparation, and EOC STAAR preparation. Please see http://www.siriuseducation.com/wp-content/uploads/Sirius_OrderForm.pdf for volume and combo pricing.	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	No Bid
SLEC, Inc.	DISCOUNT ON PARTS ONLY	No Bid	1 - \$695.00 - Fixed inspection charge for Setec mobile lift (4 columns).	\$150.00 SERVICE WORK (OTHER THAN INSPECTION)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - 12 MONTH PART + LABOR
Smart group systems (BESPEAK COMMUNICATION INC)	30%	1 - 30% Volume Discount.	1 - \$45.00 Per Hour/ Per Technician / Minimum 2 Hours.	\$25.00 Per Technician / Minimum 2 Hours.	\$45.00 Per Technician / Minimum 2 Hours.	\$65.00 Per Technician / Minimum 2 Hours.	1 - TV Installation - \$295.00 each Desktop PC - \$25.00 each Printer - \$25.00 each Projector - Ceiling Mount - \$295.00	1 - Truck Delivery Fee - \$450.00 Per Delivery	1 - Inside Delivery Fee - \$30.00 Per Delivery	No Bid	No Bid	1 - We Honor Manufacturer Warranty.
SmartSchool Systems	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
Smitty Floor Covering, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Sonoma USA Inc.	Sonoma USA Inc. offers Denton ISD our 33 Pricing as detailed in our Education Price and Policy catalog attached to our RFP response.	No Bid	0 - Please refer to Pages 10 and 11 of our Education Price and Policy catalog attached to the response for detailed service information.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Please refer to Pages 10 and 11 of our Education Price and Policy catalog attached to the response for detailed warranty information.
Speech Corner LLC	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Spork Monkey, LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Sparks Imports Inc	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
STAGE ACCESS	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Stainway Halls - Dallas / Ft. Worth / Plano (The Clever Group, Inc.)	15% off New Stainway & Sois pianos, 20% off New Boston & Essex pianos. No discounts on services or accessories.	1 - Discounted delivery for multiple pianos ordered and delivered at the same time.	150 - \$195 for tunings, all other services are by quote	\$150 per hour for standard service call, all others by quote	\$300.00 Call for quote	\$300.00 Call for quote	1 - Upright delivery fee \$275, grand delivery fee \$275, concert grand delivery fee \$475 plus mileage and/or after hours/holidays/weekends	1 - Upright delivery fee \$275, grand delivery fee \$275, concert grand delivery fee \$475 plus mileage and/or after hours/holidays/weekends	0	0	1 - Call for quote	1 - 5 year limited manufacturer warranty on new Stainway pianos, 10 year limited manufacturer warranty on new Boston and Essex pianos.
Stedica	3%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
STRUTITE CHAIR LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
STVALIAN SUPPLY INC	0%	0	0	0	0	0	0	0	0	0	0	0
T&S Specialties Direct, Inc.	15%	No Bid	No Bid	No Bid	No Bid	No Bid	1	\$60.00	No Bid	No Bid	No Bid	1
Teachers Discovery Inc (American Eagle Inc.)	Multiple quantity discount is applied if applicable in current catalog &/or website	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	0	0	No Bid
Terminix	No Bid	No Bid	No Bid	\$15.00	\$15.00	\$175.00	No Bid	No Bid	No Bid	No Bid	No Bid	1 - See full warranty detail under "Response Attachments"
Texas Truck A/C, Inc.	20%	No Bid	1 - See full service policy under "Response Attachments" in towages.	\$85.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
Texas Fire Equipment	10%	1	1	No Bid	No Bid	No Bid	No Bid	\$45.00	No Bid	No Bid	No Bid	1 - See warranty information attached to the response.
THE BURMAX COMPANY, INC.	Discount on Burmax items only. See attached exception letter. Letter is attached to the RFP response.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - See warranty information attached to the response.
The Crouch Group, Inc.	We are a promotional products and logowear company so the discount will vary based upon the quantity, imprint and due date.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
The Learning Together Company (WLC, LLC)	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
The Mariani Connection, Inc.	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
The Master Teacher	Must reference promo code DENTONISD-AWAR405 prior to placing order.	1 - Volume discount varies by product.	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	1 - If a customer is not satisfied with any product, he or she must contact us within 45 days of the purchase for an exchange, refund, or an account merchandise credit in the amount of the purchase price. If the return is a result of our error, contact us and we will arrange return shipping at no cost.
The Original Dry Dry (INYSH Corinth LLC)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
The Playwell Group, Inc.	5%	5	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
TK PRINTSHOP	30%	No Bid	1	No Bid	No Bid	No Bid	No Bid	0	0	0	No Bid	No Bid
Tony's Tire Tech (NMR Automotive LLC)	20% off parts only	No Bid	No Bid	\$95.00	\$95.00	\$95.00	0	\$25.00	0	0	0	1
Tour-Rite of Texas	We are tour operators and we only do custom student travel. Due to the volume of groups we book, we get discount rates from our vendors and are able to offer the best rates to our groups.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

DENTON INDEPENDENT SCHOOL DISTRICT
RFP #1907-14 Miscellaneous Services and Supplies
Proposal Tabulation
July 30, 2019

Vendor	DISCOUNT BY PERCENTAGE - Do you offer a percentage off budget discount?	DISCOUNT BY VOLUME - Do you offer a volume discount structure by item, brand or product line?	SET FEES - Do you charge set fees for services, repairs and/or maintenance calls?	HOURLY RATE FOR SERVICES - Do you charge an hourly rate for services, repairs, and/or maintenance?	HOURLY RATE FOR SERVICES (Janet-Hours and Weekends) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed after hours or on the weekend?	HOURLY RATE FOR SERVICES (Holidays) - Do you charge a specific hourly rate for service, repair, and/or maintenance calls performed on a holiday?	INSTALL FEE - Do you charge an install fee?	TRUCK DELIVERY FEE - Do you charge a Truck Delivery fee?	INSIDE DELIVERY FEE - Do you charge a Inside Delivery fee?	TAILGATE DELIVERY FEE - Do you charge a Tailgate Delivery fee?	HAUL AWAY FEE - Do you charge a Haul Away fee?	WARRANTY INFORMATION - Do you offer a warranty on any of your products?
Trinity Ceramic Supply, Inc.	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Freight charges are prepaid and added to the invoice. Shipping charges are based on weight and distance, not total cost. Please visit our website (trinityceramic.com) or call 214-631-9540 for a shipping rate quote when calculating purchase orders.	1 - Freight charges are prepaid and added to the invoice. Shipping charges are based on weight and distance, not total cost. Inside delivery fees will be quoted. Please visit our website (trinityceramic.com) or call 214-631-9540 for a shipping rate quote when calculating purchase orders.	1 - All delivery fees including inside delivery, tailgate fees are prepaid and added to the invoice. Charges are based on weight and distance, not total cost. Please visit our website (trinityceramic.com) or call 214-631-9540 for a rate quote when calculating your purchase orders.	No Bid	
Triple C Fence, LLC	0.03	0.03	1 - Service Call \$385.00 Troubleshoot Gate Automation	\$89.50	\$125.00	\$185.00	1 - Pending style of fence and footage	\$150.00	No Bid	No Bid	1 - Pending what materials and quantity.	1 - Manufacturer Warranty
Tuxedo Connect (Tuxedo Connect LLC)	25%	0									0	
Uniform Distribution (Uniform Factory Outlet of Texas)	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	0	0	0		No Bid
Uniqtek Corp.	21% Discount for Plastic Bags(Fresh Liners) 7% Discount for Gloves	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1
University of Texas at Austin, Charles A. Dana Center	0%	0	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Washpa peace industries	We can offer 15% off list price for all products we distribute or charge you our cost + 15% on products we do not distribute.	1 - Yes, for products we distribute. This would be a case by case scenario. For example, if you wanted to purchase a new generator, our salesman can offer discounts depending on the market.	1 - Yes, we can offer set fees, especially for maintenance calls on your generators and transfer switches. We would need the model and serial # of each piece of equipment and would be happy to provide pricing.	\$95.00 Hourly rate for generator/transfer switch service calls. We could possibly offer better hourly rates if all the generators were under a maintenance program with WPI.	\$120.00 Hourly rate for generator/transfer switch service calls. We could possibly offer better hourly rates if all the generators were under a maintenance program with WPI.	\$145.50 - Hourly rate for generator/transfer switch service calls. We could possibly offer better hourly rates if all the generators were under a maintenance program with WPI.	No Bid	1 - Delivery fees for non-generator/transfer switch purchases can be included in the total price for the equipment. For parts orders, WPI charges freight fees depending on how quickly the customer wants the parts delivered. WPI has accounts with UPS, FedEx, freight companies, Hotshotz, etc.	No Bid	No Bid	1 - We would only charge disposal fees for generator/transfer switches we remove from your locations or very large parts off the generator (such as engines, generator encs, etc.). Typically there would be no disposal fees.	1 - Yes, based on the manufacturer's guidelines.
Wistron GreenTech Texas (Wistron GreenTech Texas Corporation)	No Bid	No Bid	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1	No Bid
Wood Etc. Co.	5% to 30% Discount on Catalog List Pricing dependent on manufacturer and items. OR, Discount on Web Site Pricing. Current On-Line Pricing Reflects discounts. Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - Shipping cost will be prepaid and added to final invoice.	1 - Shipping cost will be prepaid and added to final invoice.	1 - Shipping cost will be prepaid and added to final invoice.	No Bid	1 - Should you discover any manufacturer's defect due to materials or workmanship Wood Etc. will replace the product under the manufacturer's warranty. No other warranty or guaranty other than that of the manufacturer of the product is hereby given or implied. Manufactures warranties are listed or linked on our web site on the manufacturer pages. If you have any questions or need help with a problem, please email mail@woodetcco.com. In fairness to all our valued customers, Wood Etc. guarantee does not cover damage caused by misuse, abuse, or mismanagement of our products.
Woodard Builders Supply	30% OFF OF MANUFACTURERS CATALOG LIST PRICE	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	1 - if materials are delivered using UPS, we will charge the rates indicated by UPS on their website at the time of processing the delivery	No Bid	No Bid	1 - We warranty our products per the manufacturers guidelines.
Youthlight, Inc.	0%	1 - \$400.00-\$749.99 SAVE 5% \$750.00-\$999.00 SAVE 10% \$1,000.00-\$1,499.99 SAVE 15% \$2,500.00+ SAVE 20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
*DNQ - Unable to accept vendor's response deviations.												
BELOIR Property Restoration (BELOIR USA Group, Inc.)	No Bid	No Bid	1 - See document attached to response; "2019 BELOIR Rate Sheet."	1 - See document attached to response; "2019 BELOIR Rate Sheet."	1 - See document attached to response; "2019 BELOIR Rate Sheet."	1 - See document attached to response; "2019 BELOIR Rate Sheet."	1 - See document attached to response; "2019 BELOIR Rate Sheet."	No Bid	No Bid	No Bid		1
SHDES FOR CREWS, LLC	Our discounted pricing provided to the Texas Region 20 ESC Cooperative includes a discount which we can honor for Denton TX ISD as a TX Region 20 member. The discount varies by style, but ranges from 5-25% per style. We also provide tiered volume discounts for CrewGuard overhoses based on volume of parts purchased.								No Bid			
Sum Coast Resources, Inc.	No Bid		150 - \$150.00 + parts and time on location see BR for rate.	\$75.00 + parts	\$75.00 Same rate as hourly, no price difference for weekends and holidays.	\$75.00 Same rate as hourly, no price difference for weekends and holidays.	1 - Price is dependent on Scope of Work, please visit www.sumcoastresources.com	\$125.00 - Price is dependent on Scope of Work, please visit www.sumcoastresources.com	No Bid	No Bid	1 - Price is dependent on Scope of Work, please visit www.sumcoastresources.com	No Bid