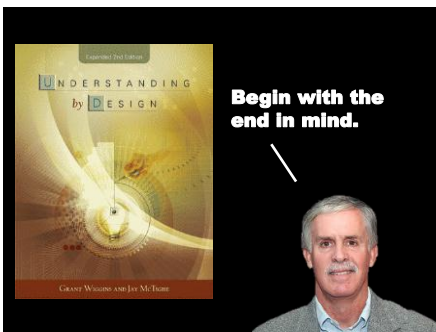


Denton ISD Comprehensive Needs Assessment Process 2011-12

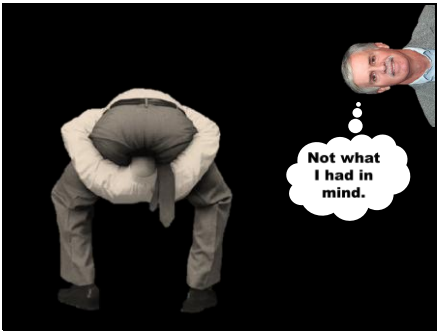


**Now that
TAKS is over,
I can _____.**



Jay McTighe suggests we begin with the end in mind.

This is not beginning with the end in mind.





Motivational speeches are typically given at the beginning of school. But now is the time the motivational speeches are needed...



What will be your motivational speech moving into May?

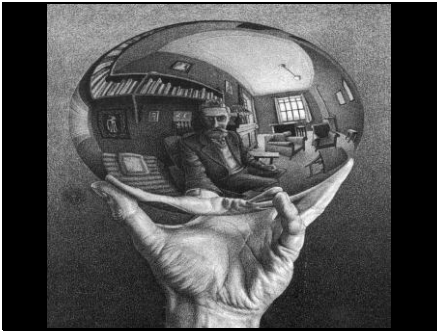
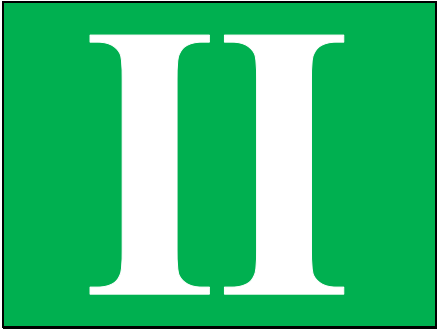


Brevity...many tasks that may last only a few minutes...an hour has upwards of 50-60 separate interactions with students, parents, custodians, and teachers...a student breaks his arm, a teacher needs equipment, a local newspaper calls

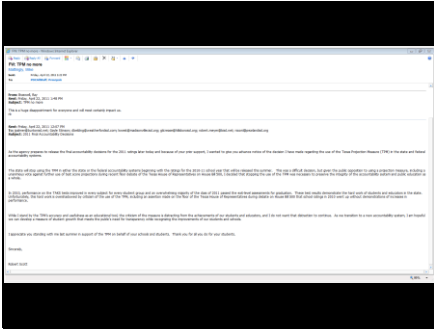
Variety...hundreds of brief tasks each day...upwards of 2,000 during the school day

Fragmentation... constant interruptions...almost nothing is completed before it is interrupted once or even several times...upwards of 60% of the day is spent responding to the demands, needs, and problems of staff, students, parents, superiors



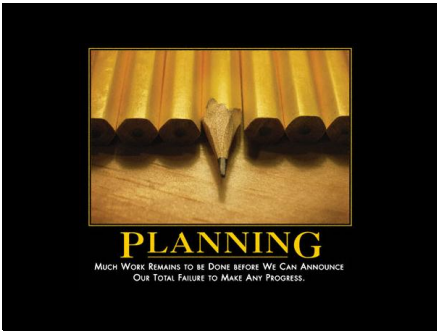


Commissioner's letter



How will you withstand the barrage that's coming? (Show Rocky clip.)





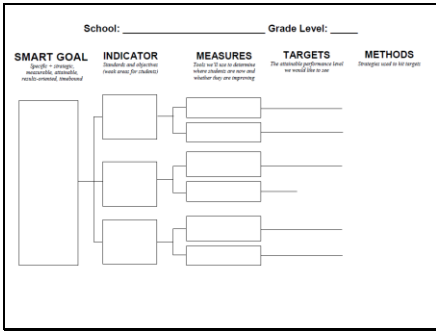


Denton ISD Campus Improvement Plan Template

WIG 1 - (Goal)
How would the system function if the problem were solved? What do you want to achieve?

Objective:
List the strategic position(s) to be attained or purpose(s) to be achieved.

Lead (Action Step)	Resources	Fiscal Source		FTE	Evidence of Implementation	Evidence of Impact	Title I Components	
		FA	SA				SW	TA
The step to other processes in order to achieve the objective	What will we need to implement the action step? (Supplies and materials)	<input type="checkbox"/>	<input type="checkbox"/>	Full-time (Equivalent)	What activities will demonstrate that the lead action step was completed?	What qualitative or quantitative evidence will indicate whether the action step had an effect on priority (Outcome or Attitude indicator)?	<input type="checkbox"/>	<input type="checkbox"/>
Priority Responsible: (Who will get on this?)							<input type="checkbox"/>	<input type="checkbox"/>
Completion Date: (When will the lead/action step be completed? (Specify date))							<input type="checkbox"/>	<input type="checkbox"/>
Benchmark Timeline: (When will the lead/action step be monitored?)							<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Initial (Beginning)							<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Interim (Formative)							<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Final (Summative)							<input type="checkbox"/>	<input type="checkbox"/>





<http://www.fastcompany.com/magazine/143/made-to-stick-the-telltale-brown-mampm.html>



Organizations are most effective when the people throughout the organization are clear regarding its fundamental purpose. It is not enough that a few key leaders get the big picture. Employees can play a role in the success of their organizations when they know not only how to perform their specific tasks, but also why they do them—when they see how their work contributes to a larger purpose (Covey, 1996; Handy, 1996; Kouzes & Posner, 1987). This clarity of purpose directs their day-to-day actions and decisions. As Jim Collins (2001) noted, “Great organizations simplify a complex world into a single organizing idea, a basic principle or concept that unifies and guides everything” (p. 91). P50 Learning by Doing



Peffer and Sutton (2000) contend that most organizations already have all the knowledge they need to improve—they simply do not implement what they already know. P198 Learning by Doing

What's loose? What's tight?



Clarify and monitor essential learning...

P65 Learning by Doing

1. **Less is more. Remember that the main problem with curriculum in North America is not that we do not do enough, but rather we attempt to do too much. As Doug Reeves (2005) writes, "While academic standards vary widely in the specificity and clarity, they almost all have one thing in common: there are too many of them" (p. 48). Identify the 8 - 10 most essential outcomes students will be expected to achieve.**

P65 Learning by Doing

2. **Focus on proficiency, rather than coverage, in key skills. Not all standards are of equal importance. Some are vital to a student's success and others are simply nice to know. By focusing on essential skills, teachers prepare students for 80% - 90% of the content that will be addressed on state tests and provide them with the reading, writing, and reasoning skills to address any question that could appear (Reeves, 2002).**

P65 Learning by Doing

3. **Recognize that common assessments might create teacher anxiety.**

P65 Learning by Doing

4. **Use technology as a tool to support the process...with user-friendly analysis to help them identify the strengths and weaknesses of their students' learning at a glance.**

P66 Learning by Doing

5. **Districts can play a role. Districts make mistakes when they create common assessments as a substitute for teacher-developed assessments at the team level. Districts should create their own assessments to monitor student learning throughout the entire district, but these assessments should also supplement rather than replace team-level assessments.**

P66 Learning by Doing

6. **Create shared understanding of the term "common assessment."**

See bullets on P67 Learning by Doing. P66-67 Learning by Doing

7. **Use assessments as a means rather than an end.**

P67 Learning by Doing

In too many schools, the pursuit of higher test scores has become a preoccupation of the staff. Test scores should be an indicator of our effectiveness in helping all students learn rather than the primary focus of the institution.

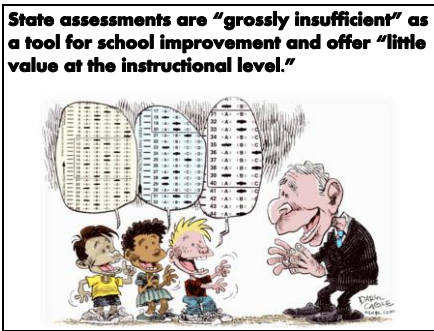


In too many schools in North America, the pursuit of higher test scores has become a preoccupation of the staff. Test scores should be an indicator of our effectiveness in helping all students learn rather than the primary focus of the institution. They should be viewed as a means rather than an end. P67 Learning by Doing

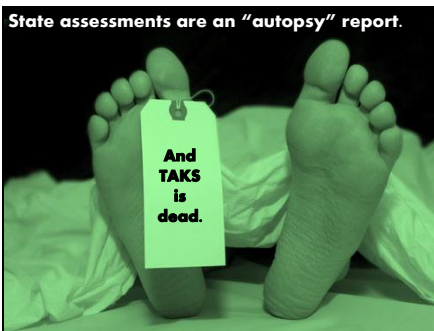
Discuss.



Doug Reeves (2004) does a wonderful job of providing schools with fail-safe strategies to improve test scores: increase the dropout rate, assign higher percentages of students to special education, warehouse low-performing students in one school, create magnet programs to attract enough high-performing students to a low-performing school to raise its average, eliminate electives to devote more time to areas of the curriculum that are tested, and so on. Sadly, these strategies are routinely being used in schools that are attempting to increase scores without improving learning. P67 Learning by Doing



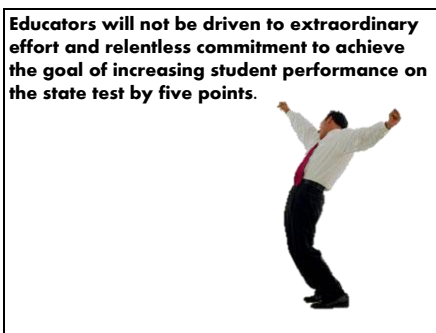
Timely feedback is a critical element in any process to promote continuous learning. Summative state assessments fail to provide such feedback. As Rick Stiggins (2004, p. 385) observed, these assessments are "grossly insufficient" as a tool for school improvement and offer "little value at the instructional level" (2001, p. 385). A comprehensive review of research found that formative assessments are far more powerful in promoting improvement than summative assessments. As a summary of that research concluded, "few initiative in education have had such a strong body of evidence to support a claim to raise standards" as formative assessment (Black, Harrison, Lee, Marsh, & William, 2004, p. 9). P152 Learning by Doing



State assessments are an "autopsy" report. And TAKS is dead. Now what?

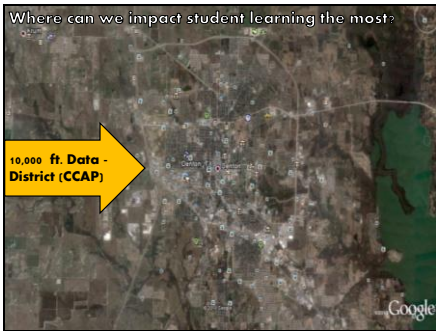
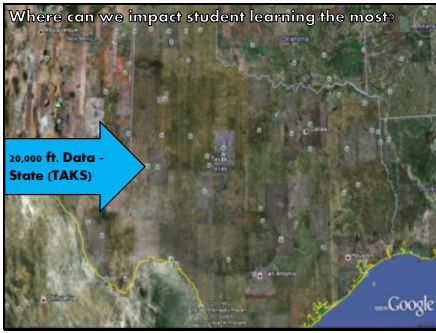


Let's have a moment of silence for the TAKS.



Educators will not be driven to extraordinary effort and relentless commitment to achieve the goal of increasing student performance on the state test by five points. Most entered the profession because they felt they could make a significant difference in the lives of their students and school leaders are more effective in marshaling and motivating faculty efforts when they appeal to that moral purpose. P67 Learning by Doing (See Switch.)

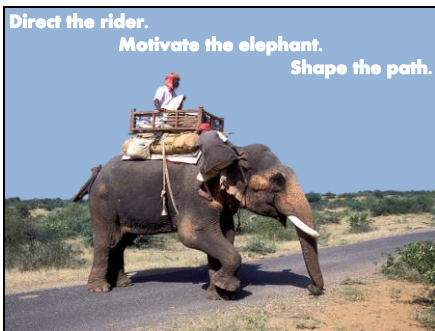




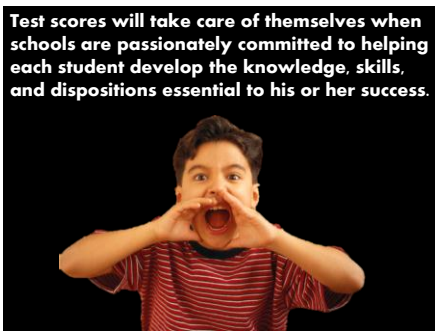
The response to any significant change is typically not logical; it is emotion. In examining the psychology of change, Robert Evans (1996) found that even when change is recognized as positive; it is accompanied by a sense of loss and causes a kind of bereavement. We are more prone to protect the assumptions that have guided us than to re-examine them because those assumptions have provided us with a sense of identity; they have helped us make sense of our world.

P190 Learning by Doing

Review grade level common assessments...



Educators will not be driven to extraordinary effort and relentless commitment to achieve the goal of increasing student performance on the state test by five points. Most entered the profession because they felt they could make a significant difference in the lives of their students and school leaders are more effective in marshaling and motivating faculty efforts when they appeal to that moral purpose. P67 Learning by Doing (See Switch.)



Test scores will take care of themselves when schools and the people within them are passionately committed to helping each student develop the knowledge, skills, and dispositions essential to his or her success. P67 Learning by Doing

**Use goals to
focus on
results...**



- 1. Limit the number of district initiatives and make certain the initiatives reflect the priority of high levels of learning for all students.**

2. Require each school and each collaborative team within the school to establish a limited number of SMART goals that are specifically aligned with district goals.

P141 Learning by Doing

3. Provide templates for goal setting for every team. The templates should reinforce the premise that the team must focus on results rather than activities and must clarify how the achievement of the goal will be monitored.

P141 Learning by Doing

4. Make certain goals are team goals rather than individual goals. Remember that an effective goal will require team members to work together interdependently in order to achieve it. Members should be able to clarify both individual responsibilities and collective responsibilities.

P141 Learning by Doing

5. **Team goals should be established *by* teams rather than *for* teams. Teams should be expected to create goals that align with school and district goals and to write goals that are consistent with specified parameters. Each team should, however, *enjoy* considerable *autonomy in articulating its goals.***

P141 Learning by Doing

6. **Monitor work toward a goal by requiring teams to *create specific products* (norms, common assessments, collective analysis of results, improvement plans, and so on) that are directly related to the goal.**

P141 Learning by Doing

7. **Celebrate progress. Plan for, seek out, and *celebrate small wins.***

P141 Learning by Doing

8. **The high levels of learning a school or team seeks for its students need not be limited to academic areas. Affective areas (responsibility, empathy, self-efficacy, independence, and so on) are perfectly legitimate areas for goals...**

P141 Learning by Doing

8. **...There is a tendency when establishing such goals, however, to be content with the implementation of the new program or the nobleness of the cause. Neither the completion of projects nor the unassailability of good intentions should be substituted for goals...**

P141 Learning by Doing

8. **...Teams must discipline themselves to address the question, "How will we know our students are achieving this goal?" for every goal they establish.**

P141-142 Learning by Doing

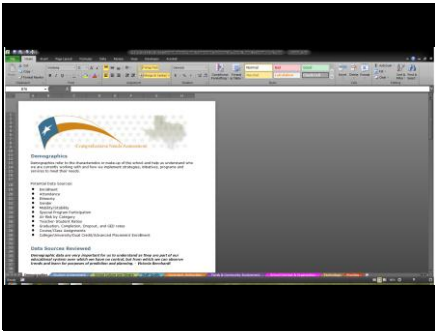
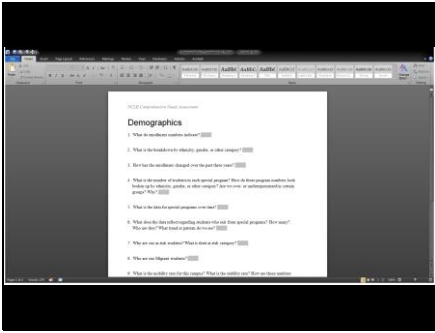
9. **District goals should include stretch goals. These goals will be so challenging that people throughout the organization will be called upon to build new capacities in order to achieve them.**

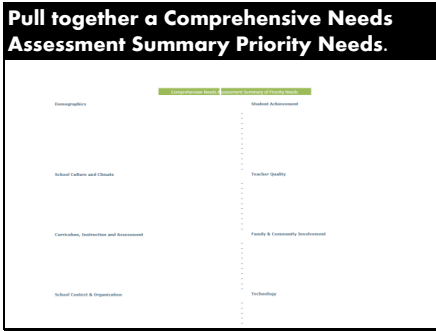
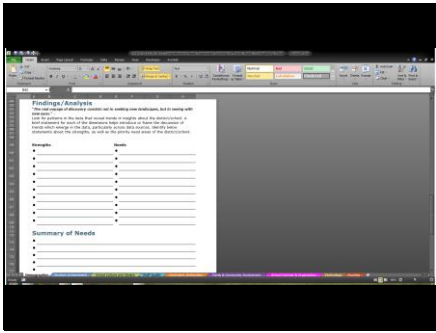
P142 Learning by Doing

10. **Beware of complacency that can set in when a stretch goal has been achieved. It is easy for an organization to drift into the “we have arrived” mode when it has been successful in the pursuit of a challenging goal. Combat that tendency and promote continuous improvement by celebrating the accomplishment and then creating a new stretch goal.**

P142 Learning by Doing







Reflection...



Inspect what you expect.



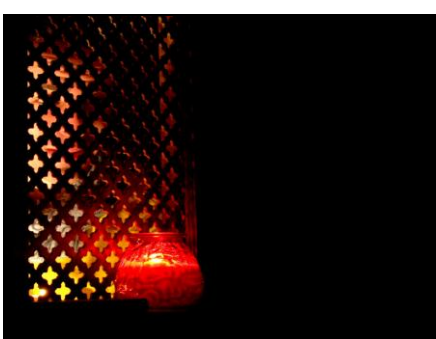
Create Campus Improvement Plan.						
Campus Improvement Plan Newton Ripper Elementary School - An ISD World School						
WIS 2 - School Status						
Minimum 2017-18 State Comprehensive Rates to 50% in all school areas.						
Objective: By June 30, 2018, all of 2017 State scores will be in the Green/red range.						
Goal/Strategic Initiative	Measure	2017-18	2018-19	2019-20	Evidence of Achievement	Evidence of Impact
Goal: Increase the number of students who are proficient in reading and mathematics. Measure: State Comprehensive Rates for Reading and Mathematics. Target: All students will be in the Green/red range. Reporting Period: 2017-18, 2018-19, 2019-20 Reporting Frequency: Annual Reporting Location: State Comprehensive Rates Reporting Method: Data from the State Comprehensive Rates Reporting Date: 2017-18, 2018-19, 2019-20 Reporting Frequency: Annual Reporting Location: State Comprehensive Rates Reporting Method: Data from the State Comprehensive Rates Reporting Date: 2017-18, 2018-19, 2019-20	State Comprehensive Rates for Reading and Mathematics	50%	50%	50%	State Comprehensive Rates for Reading and Mathematics	State Comprehensive Rates for Reading and Mathematics
Goal: Increase the number of students who are proficient in science. Measure: State Comprehensive Rates for Science. Target: All students will be in the Green/red range. Reporting Period: 2017-18, 2018-19, 2019-20 Reporting Frequency: Annual Reporting Location: State Comprehensive Rates Reporting Method: Data from the State Comprehensive Rates Reporting Date: 2017-18, 2018-19, 2019-20 Reporting Frequency: Annual Reporting Location: State Comprehensive Rates Reporting Method: Data from the State Comprehensive Rates Reporting Date: 2017-18, 2018-19, 2019-20	State Comprehensive Rates for Science	50%	50%	50%	State Comprehensive Rates for Science	State Comprehensive Rates for Science



Translate district initiatives into school goals. Limiting district goals and initiatives is a necessary step in create a results orientation, but it is not sufficient. Steps must also be taken to ensure that district goals guide the work of individual school and the professionals within each classroom. But before this can be done, schools and districts must be in agreement about what is meant by the word "goal;" it is one of those terms that can mean many different things to different people within an organization. P122 Learning by Doing



In Denton ISD, the word "goal" translates to WIG, or Wildly Important Goal.



Confessional: WIGs



Discipline 1: Focus on the Wildly Important

Wildly Important Goals (WIGs): The vital few goals that *must* be achieved to fulfill the purpose, or nothing else you achieve really matters much.

Pretty Important Goals (PIGs) are goals that represent the many good things you can do.

PIGs are the enemy of WIGs!

Align Systems 61

The Power of Focus

Number of Goals	1-3	4-10	11-20
Goals Achieved With Excellence	1-3	1-2	0

Align Systems 61

WIG Builder	
SPECIFIC AND CLEAR	BROAD, VAGUE
EXPLICITLY LINKED TO PURPOSE Increase annualized inventory turns from 5 to 7 by June to enhance corporate profits by	UNCLEAR CONNECTION TO PURPOSE Turn inventory faster.
PLAIN LANGUAGE Get 25% of our revenues from the website by quarter's end. (A bookselling chain)	GIBBERISH Enable linkage to e-commerce channel strategy scaled to significance for the
BITE-SIZED CHUNKS Translate new software product into Spanish within 30 days of initial launch. (A product-development team)	TOO MUCH TO SWALLOW Translate new software product into all major languages over the next two years.
DEADLINE-DRIVEN Increase revenue from personal-care products by 10% this fiscal year. (A pharmaceutical consumer-growth firm)	NO TIME FRAME Increase revenue from personal-care products by 10%.

Align Systems

63

WIG Builder

Use the open boxes to edit your WIGs.

1. _____
2. _____

(Verb) (measure) from (X) to (Y) by (when)

Increase
(Verb)
Sales
(measure)
from

¥200 million
(X)
to *¥250 million*
by *December 31*
(when)

Align Systems

64

Example

Increase academic achievement of economically
Verb **measure**
 disadvantaged students in science from
53% to 62% by August 2007
(X) **(Y)** **When**

Align Systems

LEAD

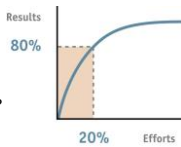
The term "Lead" is another way of saying activity/action the school will take to achieve their WIGs.

Great Teams invest their energies in the few activities that have the most impact on their WIGs. To achieve goals that have never been achieved before, teams need to do things they've never done before.

Discipline 2: Act on the Lead Measures

The 80/20 rule states that **80 percent of results flow from 20 percent of activities.**

As a team, you must ask yourselves: *What critical activities, if done with excellence, will have the greatest impact on results?*



Align Systems

65

Develop a Campus Improvement Plan.

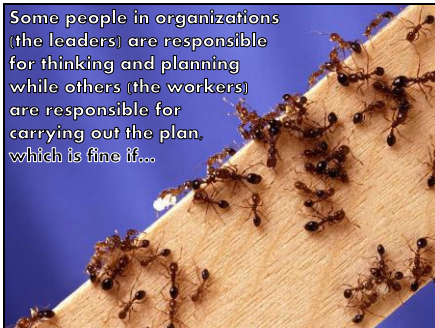
WIG 2 - School State Goals
 Increase 2017 Texas Comprehensive Rates to 80% in all tested areas.

Objective:
 By June 30, 2018, all of 2017 Texas scores will be in the Green/red range.

Lead Measure	Measure	2017	2018	2019	Evidence of Achievement	Evidence of Impact	2018 Comprehensives
Lead Measure 1: Increase the number of students who are proficient in reading and mathematics.	2017: 71% 2018: 75% 2019: 80%	71	75	80	2018 Statewide Assessment Results 2019 Statewide Assessment Results	2018 Statewide Assessment Results 2019 Statewide Assessment Results	71% 75% 80%
Lead Measure 2: Increase the number of students who are proficient in science.	2017: 65% 2018: 70% 2019: 75%	65	70	75	2018 Statewide Assessment Results 2019 Statewide Assessment Results	2018 Statewide Assessment Results 2019 Statewide Assessment Results	65% 70% 75%
Lead Measure 3: Increase the number of students who are proficient in social studies.	2017: 60% 2018: 65% 2019: 70%	60	65	70	2018 Statewide Assessment Results 2019 Statewide Assessment Results	2018 Statewide Assessment Results 2019 Statewide Assessment Results	60% 65% 70%

**Review
Campus
Improvement
Plan goals...**

Reflection...



The biggest factor in the ineffectiveness of formal strategic planning rests on its faulty underlying assumption: some people in organizations (the leaders) are responsible for thinking and planning while others (the workers) are responsible for carrying out those plans. P135 Learning by Doing



Goals are SMART when they are strategic and specific, measurable, attainable, results-oriented, and timebound. P122 Learning by Doing

Measurable objectives examples:

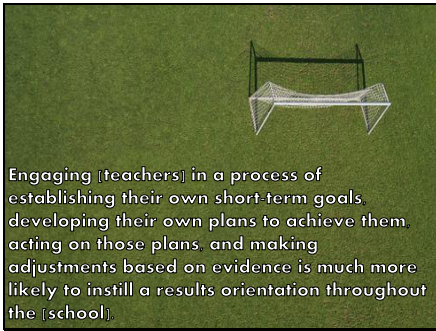
- There will be an increase in parental involvement of 10% by the end of the school year as evidenced by the visitor tracking system and PTA volunteer logs.
- Student discipline referrals will decrease by 20% resulting in a decrease in disciplinary action by May 2007.
- On the Spring 2007 TAKS administration the passing percentage of all students will increase to 85% in all areas. ESC Region 20

Examples of non-measurable objectives:

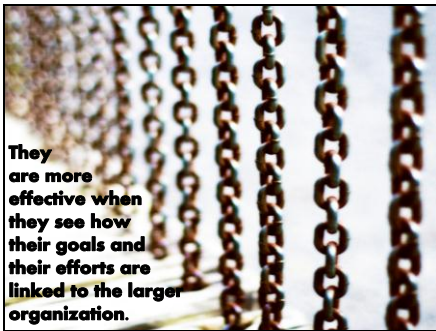
- Parents will feel more welcome.
- Students will treat each other with dignity and respect.
- Teachers will feel appreciated. ESC Region 20



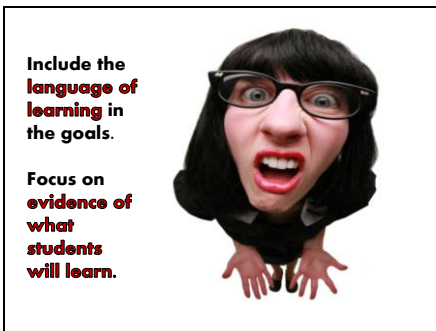
Link school goals to team goals. Ensure that each collaborative team translates one or more of the school goals into a SMART goal that drives the work of the team. The very definition of a team is "a group of people working interdependently to achieve a common goal for which members are held mutually accountable." P126 Learning by Doing



Teams benefit when they have a few key goals that clarify results they seek and how each member can contribute to achieving those results (Lencioni, 2005; Schaffer & Thompson, 1998). P135 Learning by Doing



They are more effective when they see how their goals and their efforts are linked to the larger organization (Druskat & Wolf, 2001). They are strengthened from the accomplishment and celebration of short-term wins (Collins, 2001; Katzenbach & Smith, 1993; Kotter, 1996; Kouzes & Posner, 1987). P135 Learning by Doing



Insist that teams include the language of learning in their goals. This is contrary to the traditional approach of writing goals that focus on evidence of what teachers will do rather than on evidence of what students will learn. P126 Learning by Doing

See P126 for examples.

Effective team goals will focus on the intended outcome rather than on the strategies to achieve the outcome. P134 Learning by Doing

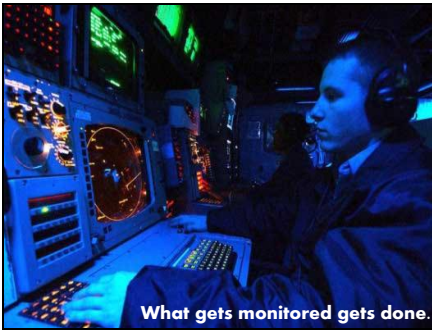
Develop grade level/departmental SMART goals.

School: _____ Grade Level: _____

SMART GOAL	INDICATOR	MEASURES	TARGETS	METHODS
Write a SMART goal that is measurable, attainable, results-oriented, and specific.	Write a SMART indicator that is measurable, attainable, results-oriented, and specific.	Write a SMART measure that is measurable, attainable, results-oriented, and specific.	Write a SMART target that is measurable, attainable, results-oriented, and specific.	Write a SMART method that is measurable, attainable, results-oriented, and specific.

Review grade level/departmental SMART goals.

Performance	SMART Goal Rubric			
	Level 4	Level 3	Level 2	Level 1
SMART Goal	The goal is very specific and measurable. It provides information that is easily measurable. Consider the goal, the indicator, the goal, the indicator, the measure, the target, the method, the indicator, the measure, the target, the method, the indicator, the measure, the target, the method.	A goal is described in a simple way. It is measurable, attainable, results-oriented, and specific.	A goal is described in a simple way. It is measurable, attainable, results-oriented, and specific.	The SMART goal described in a program plan, but it is not measurable, attainable, results-oriented, and specific.
Indicator	The indicator is clearly associated with the SMART goal. The indicator is specific and measurable. Consider the indicator, the goal, the indicator, the measure, the target, the method, the indicator, the measure, the target, the method.	The indicator is associated with the SMART goal. The indicator is specific and measurable. Consider the indicator, the goal, the indicator, the measure, the target, the method, the indicator, the measure, the target, the method.	The indicator is associated with the SMART goal. The indicator is specific and measurable. Consider the indicator, the goal, the indicator, the measure, the target, the method, the indicator, the measure, the target, the method.	There are no indicators listed in the program plan, but there are some indicators listed in the program plan.
Measure	Measures are clearly identified and measurable. The measure is specific and measurable. Consider the measure, the goal, the indicator, the measure, the target, the method, the measure, the goal, the indicator, the measure, the target, the method.	Measures are identified and measurable. The measure is specific and measurable. Consider the measure, the goal, the indicator, the measure, the target, the method, the measure, the goal, the indicator, the measure, the target, the method.	Measures are identified and measurable. The measure is specific and measurable. Consider the measure, the goal, the indicator, the measure, the target, the method, the measure, the goal, the indicator, the measure, the target, the method.	There are no measures listed in the program plan.
Target	Each target identified is a teacher or student. The target is specific and measurable. Consider the target, the goal, the indicator, the measure, the target, the method, the target, the goal, the indicator, the measure, the target, the method.	The target is specific and measurable. The target is specific and measurable. Consider the target, the goal, the indicator, the measure, the target, the method, the target, the goal, the indicator, the measure, the target, the method.	The target is specific and measurable. The target is specific and measurable. Consider the target, the goal, the indicator, the measure, the target, the method, the target, the goal, the indicator, the measure, the target, the method.	There are no targets listed in the program plan.
Method	The strategies described with precision for the indicator. The strategy is specific and measurable. Consider the strategy, the goal, the indicator, the measure, the target, the method, the strategy, the goal, the indicator, the measure, the target, the method.	The strategies described with precision for the indicator. The strategy is specific and measurable. Consider the strategy, the goal, the indicator, the measure, the target, the method, the strategy, the goal, the indicator, the measure, the target, the method.	The strategies described with precision for the indicator. The strategy is specific and measurable. Consider the strategy, the goal, the indicator, the measure, the target, the method, the strategy, the goal, the indicator, the measure, the target, the method.	No strategies were listed in the program plan.



What gets monitored gets done.

Using the rubric, determine whether your grade level goals are SMART goals.

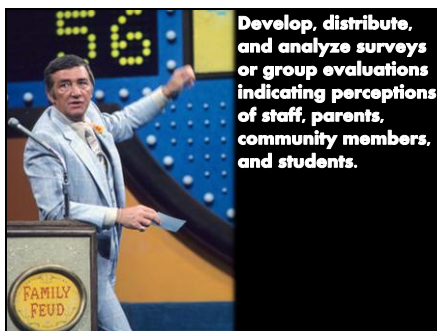


They are more committed, empowered, and motivated when they set their own targets and create their own plans to achieve them (Axelrod, 2002; Csikszentmihalyi, 1997). P135 Learning by Doing



**Review
campus grade
level SMART
goals...**

Reflection...



**Develop, distribute,
and analyze surveys
or group evaluations
indicating perceptions
of staff, parents,
community members,
and students.**

**Reflection...
What do YOU
need?**